

Apps for the Hospitality sector

The Luton BID has produced this document to help with new systems that your hospitality businesses might want to consider for adapting your business model in the 'new normal'

This list is by no means exhaustive and the companies listed are not endorsed in any way by the Luton BID.

Suppliers that wish to be added to this list please contact us at info@lutonbid.org

All in one hospitality apps

Bleep - <https://www.bleeplc.co.uk/orderpay-launch/>

Customers can view your menu, quickly and easily navigate the intuitive layout, then make an order with fast and secure payment via the app on their credit or debit card – all with no queuing and no fuss. Customers can order within your venue to their table, pre-order for collection, order a takeaway or even a delivery.

Pricing – Varies due to your requirements, no obligation quotes available

App2Table - <https://app2table.co.uk/>

Coffee shops, cafes, pubs, bars and restaurants can all use app2table to provide table service, click & collect and/or delivery to their patrons.

For establishments wanting a bespoke experience, they can also offer a white-labelled version of the app with your own branding

Pricing – register on app for £95, contact them for bespoke quotes

LUTON BID LIMITED,

3rd Floor, 32, The Hat Factory, 65 – 67 Bute Street, Luton, Bedfordshire, LU1 2EY

www.lutonbid.org email: info@lutonbid.org 01582 510657

Company Registration: 9317619

Luton BID Limited is a private limited company based in England & Wales

Registered Office: c/o pfbb UK Iron Gate House, 10 Irongate, Cathedral Quarter Derby DE1 3FJ ENGLAND

Pepper - <https://www.pepperhq.com/>

Restaurants / Cafes - Allow your customers to pay securely via the app from their table when ready. Allow others to join a tab and split the bill with friends. After the transaction, they'll automatically receive an e-receipt as well

Pubs and Bars – The bar tab functionality allows your guests to create a digital tab via the app, order at the bar or to their table and invite guests to join their tab. When its time to leave, payment and bill splitting can all be done through the app.

Pricing – starts at £89 per month

App4 – <https://www.app4.co.uk/>

Online ordering, click & collect, order-at-table and mobile app for takeaways, restaurants, cafes, pubs and other catering businesses.

They build you your own mobile app, website and online ordering system, with loyalty, card payments and marketing tools, all individually branded to your business with your colours, logos and images. A printer & tablet is also included to handle your online orders and they provide full training, backup and support, so you can increase your order numbers, reduce your costs and grow your profits.

Pricing – starts at £40 per month

Lovemylocal - <https://lovemylocal.uk/>

Developed by the Carlsberg group, lovemylocal offers ordering of food and drink for table delivery. There also options for click and collect ad delivery of your orders.

Pricing - The app is free to use and download. However, if you decide to take payments from your customers online, a card transaction fee will apply.

Yoello- <https://www.yoello.com/>

Yoello offer mobile ordering solutions to businesses who can incorporate table ordering, click & collect or delivery services - all through a single platform.

Can all be branded for your business.

Pricing - starts from £60 per month with a £250 set up fee

Apps for ordering at table

Swifty - <https://www.swifty-app.co.uk/>

Designed and launched by Heineken, Swifty allows reservation of tables in advance, ordering of food and drink and table delivery. There are also options to incentivise visits for customers.

Pricing - starts at £24 for the lite version, with premium and plus versions also available.

Sort it - <https://sort-it.co.uk/>

The Sort It App allows your customers to order food & drink from the comfort of their table, paying via the App or using your existing till and card terminals.

It also enables the management of recording of key customer contact details, toilet visits, eliminating queues, ensuring social-distancing measures and synchronising inter-visit cleaning routines - securing the safety of your customers and staff.

Pricing – Free trial currently available, pricing starts at £25 per month

Tabology - <https://www.tabology.com/>

Web based app allowing customers to scan a QR code and order from your menu to place their order.

A table number can be incorporated into the QR code so your staff know exactly which table the order need to be delivered to.

Payment options include Apple and Google so no card details need to be taken.

Pricing - £39 per month for 3 months after re-opening. (usual price £59/month for BarTab Pro, £39/month for BarTab Essentials)

Conciergehub - <https://digitalconciergehub.co.uk/>



Offers table number selection with a digital version of your menu for easy online ordering and payment with delivery of order to your table.

Pricing – starts at £25 per month with a one off set up cost of £500

Hungrrr - <https://www.hungrrr.co.uk/>

The Hungrrr table ordering app for iOS and Android allows food businesses including bars, restaurants and pubs to allow customers with an iPhone or Android phone to order food and drinks to their table without leaving their seat.

Pricing – given upon application.

Apps for home delivery

Deliveroo - <https://deliveroo.co.uk/>

Partner your establishment with Deliveroo who will then utilise their riders and drivers to collect orders from your establishment and deliver to your customer.

Pricing – Commission based – varies order to order.

Just Eat - <https://restaurants.just-eat.co.uk/>

Register your establishment with Just Eat who will then utilise their riders and drivers to collect orders from your establishment and deliver to your customer.

Pricing - one-off joining fee of £295 (excluding VAT) and our commission is 14% (excluding VAT) on every Just Eat order you take

Foodhub - <https://foodhub.co.uk/>

Register your establishment with Just Eat who will then utilise their riders and drivers to collect orders from your establishment and deliver to your customer.



Pricing – 0% commission on orders but fees apply – more info upon application

Uber Eats – <https://www.ubereats.com/>

Register your establishment with Uber Eats who will then utilise their drivers to collect orders from your establishment and deliver to your customer.

Pricing - A one-off activation fee sets restaurants up with a welcome kit, tablet, restaurant software and professional photo shoot. A service fee is calculated as a percentage of each restaurant order made through Uber Eats.

